# BRAUWELT Online MEDIA DATA 2026





## BRAUWELT DISPLAY-ADVERTISING / **BANNER**

brauwelt.com/de

## **LEADERBOARD**



Format	728 x 90 pixels
File Size	max. 50 KB
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, placement in rotation
Price	€ 975 per month

Format	160 x 600 pixels
File Size	max. 50 KB
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, placement in rotation
Price	€ 890 per month

## HOCKEY STICK

Format	728 x 90 pixels (top), 160 x 600 pixels (right)
File Size	max. 50 KB per file
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, exclusive placement without rotation
Price	€ 1,050 per month

Format	728 x 90 pixels (top), 160 x 600 pixels (right), including background colouring of your choice
File Size	max. 50 KB per file
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, exclusive placement without rotation
Price	€ 1,275 per month

# **BANDEROLE**

Format	770 x 250 pixels
File Size	max. 4 MB
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, exclusive placement without rotation
Price	€ 1,500 per month



Only the banners marked with this symbol can be displayed on a mobile phone. Your desktop advertising material will be scaled down to the appropriate mobile format. Your ads will randomly rotate all pages.













## **BANNER**

brauwelt.com/de

# MEDIUM RECTANGLE



Format	300 x 250 pixels
File Size	max. 50 KB
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages with sidebar (right), placement in rotation
Price	€ 1,200 per month

# VIDEO AD



Format	300 pixels (wide)
File Size	max. 50 KB
Image File Format	MP4, FLV, WMV, AVI, MPG, MPEG
Placement	on all pages with sidebar (right), exclusive placement without rotation
Price	€ 1,200 per month

## MAIN CONTENT AD



Format	600 x 220 pixels
File Size	max. 50 KB
Image File Format	jpg, gif, png (other file formats on request)
Placement	only on start page, exclusive placement without rotation
Price	€ 1,300 per month

## **FLOOR AD**



Format	1200 x 200 pixels
File Size	max. 50 KB
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, placement in rotation
Price	€ 1,200 per month

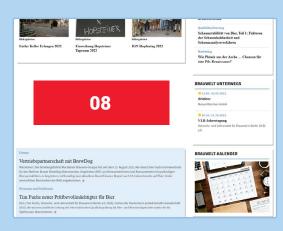
All prices are subject to VAT as currently applicable. Exclusive placements (without rotation) possible, price on request.



Only the banners marked with this symbol can be displayed on a mobile phone. Your desktop advertising material will be scaled down to the appropriate mobile format. Your ads will randomly rotate all pages.









#### **DISCOUNTS**

(for repetitions within a 12-month period):

3	appearances:	5%
6	appearances:	10%
9	appearances:	15%
12	appearances:	20%



#### PRESENT YOUR COMPANY

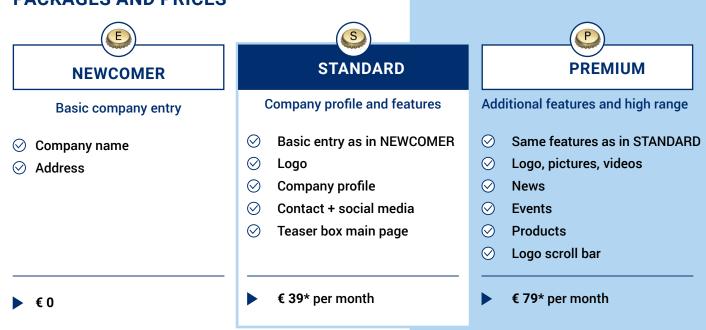
Your company entry including contact information, links to social media channels, products, messages, picture galleries, videos, events and a header graphic including your logo.

#### **EXPAND YOUR VISIBILITY**

Generate potential new customers and receive more qualified inquiries by presenting your company here. This is supported by teaser boxes in the sidebar on www.brauwelt.com/de



#### **PACKAGES AND PRICES**



The respective legally valid VAT rate is to be added to all prices.

\* Duration 12 months. Thereafter, the term of the company entry is extended without limit, but may be cancelled at any time during this contract term with a notice period of 1 month.

Entries are not eligible for discount or commission. Entries are invoiced in advance for the entire booking period (1 year).



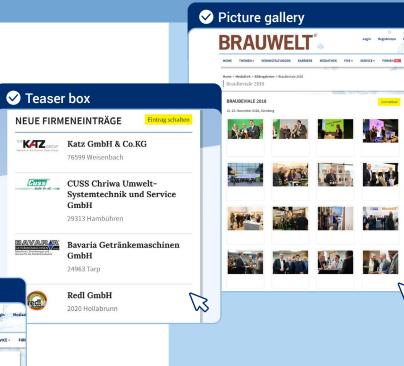
# brauwelt.com/de

#### **PREMIUM** SAMPLE ENTRY



- Use the company site to present your products and services
- Link your own messages with articles from the BRAUWELT
- Playout of the contents on www.brauwelt.com/de

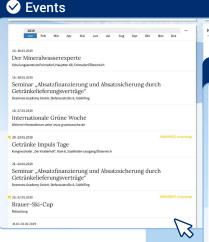
#### **BE PRESENT WHERE YOUR TARGET GROUP SPENDS TIME AND REMAIN IN MEMORY!**





Search result

Brauwelt









## **BRAUWELT-NEWSLETTER PUBLICATION DATES**

Be ahead of your time and present yourself in our BRAUWELT newsletter, which is published weekly.

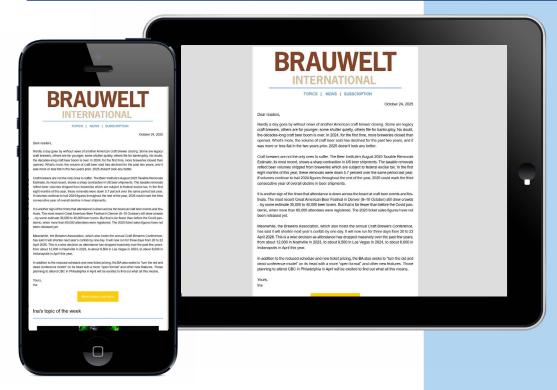
Number of recipients: 4,792 (status: October 2025)

**Opening rate:** Annual average 27%

#### **PUBLICATION DATES:**

January	February	March	April	May	June
07-Jan-2026	03-Feb-2026	03-Mar-2026	07-Apr-2026	05-May-2026	02-June-2026
13-Jan-2026	10-Feb-2026	10-Mar-2026	14-Apr-2026	12-May-2026	09-June-2026
20-Jan-2026	17-Feb-2026	17-Mar-2026	21-Apr-2026	19-May-2026	16-June-2026
27-Jan-2026	24-Feb-2026	24-Mar-2026	28-Apr-2026	26-May-2026	23-June-2026
		31-Mar-2026			30-June-2026

July	August	September	October	November	December
07-July-2026	04-Aug-2026	01-Sep-2026	06-Oct-2026	03-Nov-2026	01-Dec-2026
14-July-2026	11-Aug-2026	08-Sep-2026	13-Oct-2026	10-Nov-2026	08-Dec-2026
21-July-2026	18-Aug-2026	15-Sep-2026	20-Oct-2026	17-Nov-2026	15-Dec-2026
28-July-2026	25-Aug-2026	22-Sep-2026	27-Oct-2026	24-Nov-2026	
		29-Sep-2026			





#### **BANNER IN THE BRAUWELT NEWSLETTER**

**PREMIUM** Size: 600x160 pixels

**TOP** Size: 600x100 pixels

**TEXT BANNER** Maximum text size: 300 characters

**PICTURE AND TEXT BANNER** Picture max. 250 pixel width and text max. 300 characters

**STANDARD** Size: 600x100 pixels

PLACEMENT	PRICE PER ISSUE
PREMIUM	€ 460
ТОР	€ 360
STANDARD	€ 310
TEXT BANNER	€ 330
PICTURE AND TEXT BANNER	€ 365

## **TECHNICAL REQUIREMENTS**

Data Delivery	1 week prior to publication to: anzeigen@hanscarl.com
File Size	max. 50 KB
Formats	jpg, gif, png

Please inform us of the URL to which the banner should be linked.



#### **DISCOUNTS**

(for repetitions within a 12-month period):

3 appearances: 5% 6 appearances: 10% 9 appearances: 15% 12 appearances: 20%

## **FREQUENCY 50 ISSUES PER YEAR**



#### **BRAUWELT - THE PODCAST**

Talk about your innovations, services, projects or events in an exclusive podcast episode. We will take care of its production as well as the post-production and the publication on our digital channels.

With our paid advertising package, you can increase your reach in a more targeted manner - through additional placements in our newsletter, digital print edition and on our social media channels.

The audio recording takes about an hour. The recording process and the content as well as any technical requirements will be discussed in a pre-production briefing. All you need is an internet access, Microsoft Edge and a good microphone or headset.

#### PROMOTING YOUR PODCAST

The basic package includes:



**3 MONTHS** 

running period on the website brauwelt. com/de (image plus teaser text)

Add-on package: for additional promotion of the podcast



#### **IIN THE JOURNAL BRAUWELT**

1/2 page advertisement (one issue)



#### IN THE BRAUWELT NEWSLETTER

Text-image advertisement (one issue)



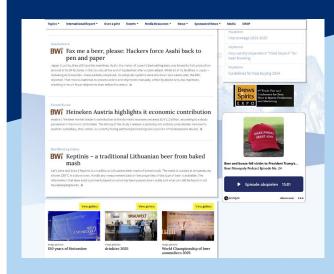


#### **SOCIAL MEDIA CHANNELS**

one Post

Production price per episode:	€ 2,490	Basic package for a podcast with a duration of 15 to 20 minutes
Add-on package:	€ 1,500	
Total price:	€ 3,990	

For podcast series, customers can also be given a voice; podcast episodes are available for subscription on Spotify, Apple Podcasts and Deezer.





#### **PRINT**

#### Attract more attention for your new products

Whether as a double page (2/1) or a single page (1/1), an advertorial does more than just promote your product or company. It provides readers with additional information about your company, products or services and is published in an editorial context.

Advertorials are an effective advertising tool for capturing the undivided attention of a target group. They increase the credibility of an advertising message and boost brand awareness.

PRICE	VOLUME
€ 4,500	Double page (2/1) Max. 6,500 characters (incl. blank spaces) plus 2-3 images (If a QR is to be added, either the number of characters or the number of images needs to be reduced)
€ 2,465	1/1 Seite Max. 3,200 characters (incl. blank spaces) plus 1-2 images

Advertorial data must be submitted by the respective copy deadline.

#### **ONLINE**

With an advertorial on brauwelt.com you promote your product in a prominent position on the landing page as well as in the newsletter.

PRICE	VOLUME
€ 1,950	Max. 6,500 characters (incl. blank spaces) plus 2-3 images
€ 1,190	Max. 3,200 characters (incl. blank spaces) plus 1-2 images

RUNNING PERIOD 3 months
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Promoting your advertorial in:



**BRAUWELT NEWSLETTER** 

1 issue



**BRAUWELT.COM** 

1 teaser on the landing page

10% discount for a combination of print and online

BRAUWELT INTERNATIONAL

#### Why FAN makes or breaks your beer

#### **CDRBeerLab®**

CDR BeerLab <sup>n</sup> method (mg/L)	Reference method – Doemens Laboratories (mg/L)
172	166
220	227
182	178
192	189
126	128
229	228
23	24
65	65
109	109
141	141
182	188
263	263
172	166



#### WHITEPAPER

With a whitepaper, you present yourself as a competent solution provider in the industry. Your whitepaper will be integrated into our BRAUWELT environment and thus draw the attention of your potential customers to the range of services you offer.

Use your know-how to generate high-quality business contacts.

#### TECHNICAL SPECIFICATIONS

File Format	Whitepaper delivery as PDF
File Size	max. 128 MB
Teaser	max. 60 characters incl. blanks
Text Teaser	max. 200 characters incl. blanks
Short Description	max. 1,500 characters incl. blanks
Placement	in the BRAUWELT media library in the section Whitepaper
Running Time	3 months

Lead generation included in the booking period. After expiry of the campaign period € 25 per lead

Archiving of the whitepaper: After expiry of the booking period the whitepaper will remain in our media library and can be found via the search function.

#### **PROMOTION**



**TEASER BOX** 

on homepage of www.brauwelt.com/de

**Running period 3 months** 



**BANNER** 

in the BRAUWELT Newsletter

2 postings



IN THE MAGAZINE BRAUWELT

1 issue



**SOCIAL MEDIA CHANNELS** 

€ 2,490 Not discountable Price on delivery (delivery of a finalised PDF)

#### YOUR ADVANTAGES

- Generation of valuable leads
- Strengthening your brand building
- Target group expansion and reach increase



numchlorid 34% E509 - Food Grace

eitgestellt von: BÜFA Chemikalien GmbH & Co. KG Datum: 31 01 2024



Sie suchen einen Lebensmittelzusatz rein und mit top Qualität? Wir haben d Produkt für Sie, frei von Ethylenoxid!

In den Brauereien wird Calciumchlorid als Zu verwendet, um den Gehalt an Calcium im Bra erhöhen. Dies kann dazu beitragen, den pH-V Wassers zu stabilisieren und die Enzymaktivit des Maisch Prozesses zu verbessern. Darübe kann Calciumchlorid auch dazu beitragen, die des Bieres zu verbessern und die Klärung zu unterstützen. Es ist wichtig, dass der Zusatzs Calciumchlorid in Brauereien absolut rein ist Qualität und Konsistenz des Bieres gewäh die Verwendung von hochwertigem, reine Calciumchlorid können Brauereien die k Brauprozess behalten und ein qualitat Bier herstellen.

BÜFA Calciumchlorid! Der BÜFA Lebensmittelzusa sorgfältig hergestellt und

llen, um sicherzustellen, dass es den höchsten Standard doungen konform ist. (EC) No 178/2002, (EC)





#### **DISPLAY-ADVERTISING / BANNER**

brauwelt.com/en

# **LEADERBOARD**



Format	728 x 90 pixels
File Size	max. 50 KB
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, placement in rotation
Price	€ 975 per month

# 02 SKYSCRAPER

Format	160 x 600 pixels
File Size	max. 50 KB
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, placement in rotation
Price	€ 890 per month

## HOCKEY STICK

Format	728 x 90 pixels (top), 160 x 600 pixels (right)
File Size	max. 50 KB per file
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, exclusive placement without rotation
Price	€ 1,050 per month

# WALLPAPER

Format	728 x 90 pixels (top), 160 x 600 pixels (right), including background colouring of your choice
File Size	max. 50 KB per file
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages, exclusive placement without rotation
Price	€ 1,275 per month

# BANDEROLE

Format	770 x 250 pixels	
File Size	max. 4 MB	
Image File Format	jpg, gif, png (other file formats on request)	
Placement	on all pages, exclusive placement without rotation	
Price	€ 1,500 per month	



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#### **DISPLAY-ADVERTISING / BANNER**

brauwelt.com/en

## MEDIUM RECTANGLE



Format	300 x 250 pixels
File Size	max. 50 KB
Image File Format	jpg, gif, png (other file formats on request)
Placement	on all pages with sidebar (right), placement in rotation
Price	€ 1,200 per month/rotation

# **VIDEO AD**



Format	300 pixels (wide)
File Size	max. 50 KB
Image File Format	MP 4, FLV, WMV, AVI, MPG, MPEG
Placement	on all pages with sidebar (right), exclusive placement without rotation
Price	€ 1,200 per month

## MAIN CONTENT AD



Format	600 x 220 pixels
File Size	max. 50 KB
Image File Format	jpg, gif, png (other file formats on request)
Placement	only on start page, exclusive placement without rotation
Price	€ 1,300 per month

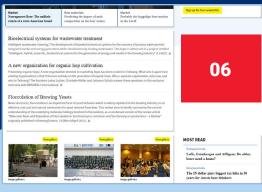


Format	1200 x 200 pixels	
File Size	max. 50 KB	
Image File Format	jpg, gif, png (other file formats on request)	
Placement	on all pages, placement without rotation	
Price	€ 1,200 per month	

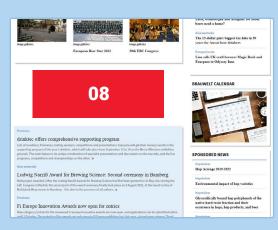
All prices are subject to VAT as currently applicable. Exclusive placements (without rotation) possible, price on request.

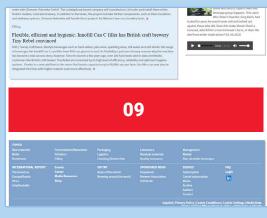


Only the banners marked with this symbol can be displayed on a mobile phone. Your desktop advertising material will be scaled down to the appropriate mobile format. Your ads will randomly rotate all pages.









#### **DISCOUNTS**

(for repetitions within a 12-month period):

5% 3 appearances: 10% appearances: 15% appearances: 20% 12 appearances:



## **BRAUWELT INTERNATIONAL NEWSLETTER PUBLICATION DATES**

Be ahead of your time and present yourself in our BRAUWELT International newsletter, which is published 3 times per month and contains the latest developments in the brewing and beverage industry.

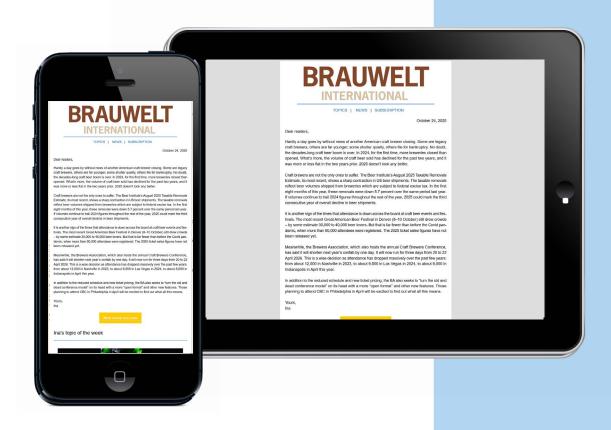
Number of recipients: 6,283 (status: October 2025)

Opening rate: Annual average 26%

#### **PUBLICATION DATES:**

January	February	March	April	May	June
09-Jan-2026	06-Feb-2026	06-Mar-2026	10-Apr-2026	08-May-2026	12-June-2026
16-Jan-2026	13-Feb-2026	13-Mar-2026	17-Apr-2026	15-May-2026	19-June-2026
23-Jan-2026	27-Feb-2026	27-Mar-2026	24-Apr-2026	22-May-2026	26-June-2026

July	August	September	October	November	December
10-July-2026	07-Aug-2026	11-Sep-2026	09-Oct-2026	13-Nov-2026	04-Dec-2026
17-July-2026	14-Aug-2026	18-Sep-2026	16-Oct-2026	20-Nov-2026	11-Dec-2026
31-July-2026	21-Aug-2026	25-Sep-2026	30-Oct-2026	27-Nov-2026	18-Dec-2026





## **NEWSLETTER**

#### **BANNER IN THE BRAUWELT INTERNATIONAL NEWSLETTER**

**PREMIUM** Size: 600x160 pixels

**TOP** Size: 600x100 pixels

**TEXT BANNER** Maximum text size: 300 characters

**PICTURE-TEXT BANNER** Picture max. 250 pixel width and text max. 300 characters

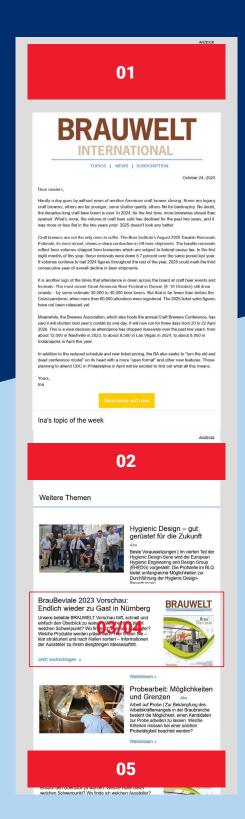
**STANDARD** Size: 600x100 pixels

PLACEMENT	PRICE PER ISSUE
PREMIUM	€ 600
ТОР	€ 500
STANDARD	€ 460
TEXT BANNER	€ 480
PICTURE AND TEXT BANNER	€ 530

## **TECHNICAL REQUIREMENTS**

Data Delivery	1 week before publication date	
File Size	max. 50 KB	
Formats	jpg, gif, png	

Please tell us the URL you want to link your banner to.



#### **DISCOUNTS**

(for repetitions within a 12-month period):

5 % appearances: appearances: 10 % 15% appearances: 12 appearances: 20 %

## **FREQUENCY 36 ISSUES PER YEAR**



#### **ADVERTORIAL** brauwelt.com/en

#### **PRINT**

#### Attract more attention for your new products

Whether as a double page (2/1) or a single page (1/1), an advertorial does more than just promote your product or company. It provides readers with additional information about your company, products or services and is published in an editorial context.

Advertorials are an effective advertising tool for capturing the undivided attention of a target group. They increase the credibility of an advertising message and boost brand awareness.

PRICE	VOLUME
€ 4,500	Double page (2/1) Max. 6,500 characters (incl. blank spaces) plus 2-3 images (If a QR is to be added, either the number of characters or the number of images needs to be reduced)
€ 2,465	1/1 Seite Max. 3,200 characters (incl. blank spaces) plus 1-2 images

Advertorial data must be submitted by the respective copy deadline.

#### **ONLINE**

With an advertorial on brauwelt.com you promote your product in a prominent position on the landing page as well as in the newsletter.

PRICE	VOLUME
€ 1,950	Max. 6,500 characters (incl. blank spaces) plus 2-3 images
€ 1,190	Max. 3,200 characters (incl. blank spaces) plus 1-2 images

**RUNNING PERIOD** 3 months

Promoting your advertorial in:



**BRAUWELT NEWSLETTER** 

1 issue



**BRAUWELT.COM** 

1 teaser on the landing page

10% discount for a combination of print and online

BRAUWELT INTERNATIONAL

#### Why FAN makes or breaks your beer

#### **CDRBeerLab®**

CDR BeerLab <sup>n</sup> method (mg/L)	Reference method – Doemens Laboratories (mg/L)
172	166
220	227
182	178
192	189
126	128
229	228
23	24
65	65
109	109
141	141
182	188
263	263
172	166
able 1	•



## WHITEPAPER

brauwelt.com/en

#### WHITEPAPER

With a whitepaper, you present yourself as a competent solution provider in the industry. Your whitepaper will be integrated into our BRAUWELT environment and thus draw the attention of your potential customers to the range of services you offer.

Use your know-how to generate high-quality business contacts.

#### TECHNICAL SPECIFICATIONS

File Format	Whitepaper delivery as PDF
File Size	max. 128 MB
Teaser	max. 60 characters incl. blanks
Text Teaser	max. 200 characters incl. blanks
Abstract	max. 1,500 characters incl. blanks
Placement	in the BRAUWELT INTERNATIONAL me- dia library in the section Whitepaper
Running Time	3 months

Lead generation included in the booking period. After expiry of the campaign period € 25 per lead

Archiving of the whitepaper: After expiry of the booking period the whitepaper will remain in our media ressources and can be found via the search function.

#### **PROMOTION**



**TEASER BOX** 

on homepage of www.brauwelt.com/en

**Running period 3 months** 



**BANNER** 

in the BRAUWELT International Newsletter

2 postings



IN THE MAGAZINE **BRAUWELT International** 

1 issue



**SOCIAL MEDIA CHANNEL** 

Price on delivery

€ 2,490 Not discountable (delivery of a finalised PDF)

#### YOUR ADVANTAGES

- Generation of valuable leads
- Strengthening your brand building
- Target group expansion and reach increase



It's time to replace Diatomaceous Earth in your brewing!

Supplied by: Pall Corpo Date: 31 July 2024



Discover the benefits of replacing Diatomaceous Earth/Kieselgur (DE) with crossflow membrane filtration and what it can do for your sustainability

Brewers should consider when they contemplate usustainable production that apart from positioning themselves in the market and getting ready to approve environmental conscious customers, there is changing mindset in legislation that drives product companies to become more sustainable.

vironment will change more and more with stainability of production.

using DE as a filter aid has been the dominating technology in beer filtrative adurally occurring powder. It's used in traditional filtration as a dry on the filter. For larger breweries the needed quantities



## TERMS AND CONDITIONS FOR ADVERTISING BANNERS AND PUBLICATION OF CONTENT

#### General Terms and Conditions of Fachverlag Hans Carl GmbH for Business Customers

#### Α. **General regulations**

#### § 1 Scope

- (1) All deliveries and services of Fachverlag Hans Carl GmbH, Andernacher Str. 33a, 90411 Nuremberg (hereinafter referred to as "Supplier") to its customers shall be provided exclusively on the basis of the following General Terms and Conditions in the version applicable at the time of ordering. Unless expressly agreed in writing, any deviating terms and conditions shall not apply. Purchases and subscriptions via the Supplier's online store Carlibri shall be excluded from this. The online store's terms and conditions of sale shall apply in this regard.
- (2) Only entrepreneurs can be customers in the sense of these terms and conditions (hereinafter "Customer"). Within these Terms and Conditions, these are natural or legal persons or partnerships having legal capacity, which, in concluding the contract with the Supplier, exercise their commercial or independent professional activity.
- Any offers made by the Supplier are always subject to change and non-binding unless they are marked as binding offers.
- (4) It is agreed in accordance with Section 312 i para. 2 sentence 2 BGB (German Civil Code) that the Customer waives the obligation to provide information in electronic business transactions in accordance with Section 312 i para. 1 nos. 1 - 3 BGB.

#### § 2 Remuneration

- (1) The remuneration specified in the offer shall be due for the Supplier's performance. If no remuneration is stated in the offer, the Supplier's price lists shall apply.
- All prices and agreements are in euros and do not include the statutory value-added tax valid at the time the service is provided.
- Unless expressly agreed otherwise, the Customer undertakes to pay the agreed remuneration within 10 working days from the date of invoicing to the account specified by the Supplier.

#### § 3 Term and termination

- (1) The term of the respective services is specified in the offer. The contract term is identical to the term of publications.
- If a term is specified in the offer, the contract shall be extended by the term after the expiry of the term, respectively, unless the contract is terminated with 1 month's notice to the end of the term.
- If no term is specified in the offer, the contract shall run for an (3) indefinite period and may be terminated by the parties with one month's notice.
- Notice of termination must be submitted in text form.
- This shall not affect the right to extraordinary termination.

#### § 4 Force majeure

(1) The Supplier shall be released from the obligation to perform under this contract if and to the extent that the non-performance of services is due to the occurrence of circumstances of force majeure after the conclusion of the contract.

- For example, circumstances of force majeure include war, strikes, riots, expropriations, cardinal legal changes, storms, floods, pandemics and other natural disasters as well as other circumstances for which the Supplier is not responsible. In particular, water ingress, power failures and interruptions or destruction of data-carrying lines or infrastructure.
- If such an event occurs, the affected party shall notify the other party in writing without delay.

#### § 5 Warranty

- In principle, the Supplier provides its services on the basis of a service contract. If services under a contract for work and services are nevertheless agreed upon, the warranty shall be governed by the following provisions:
- (1) The Supplier warrants that the work products provided by the Supplier under the contract are free from third-party intellectual property rights and that, to the Supplier's knowledge, no other rights exist that restrict or preclude their use under the contract. The Supplier indemnifies the Customer against all possible third-party claims in this respect.
- (2) If the contractual use is impaired by third-party property rights, the Customer shall notify the Supplier immediately upon becoming aware thereof. In this case, the Supplier shall have the right, to an extent that is reasonable for the Customer and in consultation with the Customer, to either modify the contractual services in such a way that they fall outside the scope of protection but nevertheless comply with the contractual provisions, or to obtain the authority that they can be used without restriction and additional costs for the Customer in accordance with the contract.
- (3) The Supplier does not guarantee that the created work products will retain their contractually agreed suitability in the event of general changes in technology (e.g. browsers, server technology, plug-ins operating systems, W3C standards, online access, etc.) even under the changed circumstances. There is no entitlement to subsequent adjustment.
- (4) Insofar as is possible and reasonable for the Customer with regard to the effects of the defect, the Supplier may provide the Customer with an interim solution to circumvent the defect (workaround) until the defect is definitively remedied.
- The warranty claim shall lapse insofar as the Customer modifies work products itself or has them modified by third parties without the Supplier's consent unless the Customer proves that the defects still in question were not caused by the modifications made by itself or the third party or by the failure to maintain/ update the work products. The Customer's right of self-remedy (Section 536a para. 2 BGB) is excluded.
- The warranty period is 1 year and begins with the acceptance of the work results. Longer statutory limitation periods for liability and warranty claims shall remain unaffected.

#### § 6 Acceptance

In principle, the Supplier provides its services on the basis of

- a service contract. If services under a contract for work and services are nevertheless agreed upon, acceptance shall be governed by the following provisions:
- (1) The Supplier shall make the completed performance available to the Customer. If the performance is made available via the Supplier's systems, the Supplier shall notify the Customer of the availability of the performance by e-mail.
- The Customer shall inspect the performance immediately after it has been made available and shall give notice of any defects at the latest within 1 week of being notified of the provision. After this time, or if the Customer uses the results, the performance shall be considered approved.

#### § 7 Liability

- (1) In case of intent or gross negligence, the Supplier is liable without limitation for all damages caused by it as well as its legal representatives or vicarious agents.
- In all other respects, the Supplier shall only be liable if it has breached a material contractual obligation (cardinal obligation). In such cases, liability shall be limited to compensation for the foreseeable damage typical for the contract.
- The above limitations of liability do not apply to injury to life, limb or health. In these cases, the Supplier is liable without limitation.
- Liability in accordance with the provisions of the Product Liability Act (ProdHaftG) shall remain unaffected.

#### § 8 Applicable law/place of jurisdiction

These terms and conditions shall be governed by German law to the exclusion of the UN Convention on Contracts for the International Sale of Goods. The exclusive place of jurisdiction for disputes arising from this contract shall be Nuremberg.

#### § 9 Obligations of the Customer

- The Customer shall provide the Supplier with the content to (1) be published by the Supplier in a timely manner. The Customer shall ensure that the content it supplies complies with the technical requirements specified under "Technical Details", is of sufficient quality and resolution and does not infringe any third-party property rights.
- The Customer is responsible for ensuring that the respective content does not violate laws, third-party rights or common decency. It also assures that the ads do not contain deliberately false information. The aforementioned obligations are essential contractual obligations. The Supplier is entitled not to publish content that violates the aforementioned conditions.
- If content by the Customer violates legal requirements, infringes the copyrights or other rights of third parties or constitutes a violation of competition law, the Customer shall indemnify the Supplier against all claims upon first request. In this case, the Customer shall also assume the costs of a legal defence against any claims by third parties, including the Supplier's necessary legal fees.
- (4) If the content is not published due to a violation of § 9 para. (1) or para. (2) or not published in time, the Customer's payment obligation remains unaffected.
- The Customer undertakes to ensure that the transmitted data is free of harmful code, such as viruses and trojans, by using state-of-the-art protection programs.

#### § 10 Rights of use

The Customer grants the Supplier a simple, non-exclusive, non-transferable, worldwide right of use to the content made

- available, limited in time to the term of the contract and limited in content to the purpose of the contract.
- (2) The aforementioned granting of rights also includes the right to store, reproduce, publish, digitize as well as process the content, insofar as is necessary to execute the contract.
- (3) The Supplier shall be entitled, at its own discretion, to mark the content of the Customer - which is not clearly recognizable as third-party content due to its design - clearly and separately from other content with "ADVERTISEMENT" or "ADVERTISING"...

#### § 11 Miscellaneous

- (1) No verbal collateral agreements have been made. Amendments, supplements and additions to this contract shall only be valid if agreed between the parties in text form. This shall also apply to the amendment of this contractual provision.
- Should any provision of this contract be or become invalid, this shall not affect the validity of the remainder of the contract. The parties are obliged to replace the invalid provision with a valid provision that comes as close as possible to the economic purpose of the invalid provision. The same shall apply in the event of an omission in the contract.

#### В. Special provisions for the publication of company entries and job advertisements

#### § 1 Subject of performance

- (1) The Supplier enables the Customer to place job advertisements and publish company entries on the brauwelt.com website. The specific scope of services is set out in the respective offer.
- The Supplier does not assume any brokerage of employment contracts and does not itself become a party to any employment contracts. It merely provides the technical means to draw attention to vacancies. Accordingly, the Supplier shall only owe the provision of the service booked, respectively, and shall in no case owe successful application.

#### § 2 No exclusion from competition

The Supplier makes its services available to a large number of customers. Accordingly, it is not generally possible to exclude competitors of the Customer.

#### § 3 Box number advertisements

The Supplier enables companies to post jobs anonymously. In this case, the job advertisement is published with a box number ("box number advertisement"). If the placement of a box number advertisement has been agreed upon, the Supplier shall publish the job advertisement and forward messages or applications received by the Supplier stating the box number to the Customer.

#### Special provisions for the publication of advertising material

#### Subject of performance

- The Supplier enables the Customer to publish advertising material. This includes, among other things, the placement of advertising banners on the Supplier's platforms as well as the publication of videos and podcasts on the Supplier's platforms and the insertion of advertising material in publications both digitally and as print inserts.
- (2) The specific scope of services, in particular, the date or the period of the advertising placement as well as the placement is set out in the respective offer.

#### § 2 Obligations of the Customer

The Customer shall make the content available to the Suppli-

er in good time before the planned publication. Unless otherwise specified in the offer and unless the circumstances of the booked service indicate otherwise, the content must generally be made available no later than 5 working days before the planned publication date.

- (2) Orders for advertisements and third-party inserts that are to be published exclusively in certain numbers, certain issues or in certain places in the publication must be received by the publisher in good time so that the Customer can be informed before the closing date for advertisements if the order cannot be executed in this manner, e.g. because the technical requirements have not been met.
- (3) Selecting the advertising banner and choosing the placement is the Customer's responsibility. The Supplier does not check to what extent the advertising banner provided by the Customer as well as its placement is suitable for the advertising purpose intended by the Customer and meets its needs.

#### § 3 Content verification by the Customer

The Customer shall immediately examine the published content for correctness of placement after its initial placement and notify the Supplier of any errors within three business days. After this period, the content is considered accepted.

#### § 4 Circulation reduction

The publication of advertising inserts in the Supplier's publications may result in a reduction of the originally planned circulation. However, this only gives rise to a right to reduction if the expressly agreed average circulation is undercut. A reduction in circulation is only a defect entitling the customer to a price reduction if it amounts to at least 20%. In addition, claims for price reductions are excluded for contracts if the publisher has informed the Customer of the reduction in circulation in sufficient time for the Customer to be able to withdraw from the contract before the publication of the advertisement.

#### D. Special provisions for the creation of advertising content

#### § 1 Subject of performance

- The Supplier creates content for the publication of advertising material according to the Customer's specifications.
- (2) For posting the created content on the Internet or other publication, the regulations under section C. of these GTC apply.

#### § 2 Conceptual design

- (1) For the creation of the content, the Supplier shall first develop a concept for the design ("Concept") and implement the services based on the concept.
- (2) Once the Supplier has created a Concept, the Customer will accept the concept by a declaration in text form.

#### § 3 Cooperation obligations of the Customer

 The Customer shall provide the Supplier with the content to be included in the created advertising material in a timely manner.

- (2) The Customer shall ensure that the content it supplies complies with the technical requirements, is of sufficient quality and resolution and does not infringe any third-party property rights.
- (3) The Customer is obligated to reasonably cooperate in developing and producing the content. Insofar as test runs or acceptance tests, presentations or other meetings become necessary or appropriate, the Customer agrees to assign competent employees to participate in the same who are authorized to make all necessary or appropriate decisions.
- (4) If the Supplier provides the Customer with proposals, drafts, test versions or similar, the Customer shall carry out a quick and careful examination within the scope of what is reasonable. The Customer shall notify the Supplier of any issues or requests for changes without delay.

#### E. Special provision for the publication of lead generation content

Privacy provision lead sharing, consent

#### § 1 Subject of performance

(1) The Supplier publishes content, such as white papers, from the Customer for lead generation. For this purpose, the content is offered as a free download on the Supplier's platforms. Before downloading, the end user's consent is obtained for the data to be passed on to the Customer and its contact for advertising purposes.

#### § 2 Consent

- (1) The Supplier obtains the following consent before downloads: "Yes, I agree that my personal information may be shared with the publisher of the white paper (see above under 'Provided by') and that they may contact me by e-mail, post and/or phone with further information. Consent is a requirement to be able to download the whitepaper.
- (2) The Customer is responsible for ensuring that the aforementioned declaration of consent is sufficient for the intended use of the data.
- (3) The Supplier will design the platform in such a way that a download is technically not possible if consent has not been given in advance.

#### § 3 Use of the data

The Customer shall use the user data exclusively for the originally intended purpose of contact for advertising purposes. Passing the data on or using it in any other way is not permitted. The Customer shall be liable for ensuring that the use of the user data complies with the requirements of data protection law and is fully liable for any processing of the data in violation of data protection law.

#### **Fachverlag Hans Carl GmbH**

Andernacher Str. 33a 90411 Nuremberg

Phone +49 911/9 52 85-26 anzeigen@hanscarl.com brauwelt.com

