EXCELLENT DIGITAL SERVICE: THE HOPSTEINER CUSTOMER PORTAL

| COMPANY UPDATE |

Hopsteiner is redefining customer service: thanks to the customer portal launched in 2023, managing contracts and data has never been easier. Hopsteiner has struck a chord with its customers with this excellent digital service: the number of users has risen steadily since the launch and the solution has become part of everyday life for numerous breweries.

The customized tool for the brewing industry offers "self-service at its best". It enables registered Hopsteiner customers to complete all tasks via a single platform. Analog filing systems and manually maintained Excel spreadsheets are now a thing of the past – the new service includes fast data management and smooth customer communication.

THE HIGHLIGHTS

- Clear platform for centralized management of all relevant data
- Flexible access around the clock
- View and download important documents such as invoices, delivery bills and certificates.
- Manage sales contracts and master data relating to the ordering process.
- Place order requests directly in the portal.

Simon H. Steiner, Honfen, GmbH

S.S.Steiner Inc.

Newsletter, February 2024







THE FEATURES AT A GLANCE: FUNCTIONS FOR GREATER EFFICIENCY

| COMPANY UPDATE |

The Hopsteiner Customer Portal is characterized by a lean design and yet provides all the functions for effective contract management.

- Dashboard: displays the latest page accesses
- **Contracts:** filterable, download of invoices, shipment notes, certificates of analysis, variety and product data sheets; data can be exported as lists
- **Customers:** digital inquiry process, basic and product information as well as contact persons
- Order requests: place directly in the portal

ALL SALES CONTRACTS ALWAYS AT A GLANCE

Sales contracts can be sorted and filtered according to any parameters with just a few clicks. In addition to downloading all stored documents, contracts and customers can also be exported as lists.

lopsteiner									₩ ~	Max Mustermann
Dashboard	Enter search terr	n Q	Filters 🚯							Export view
Contracts	No. ¢	Variety ©	Region 0	Product ©	Crop ¢	Price/Unit 0	Quantity 0	Contract date 🔅	Fulfilled 0	
Order requests		Golding	Great Britain	P90	2013	_		23.09.2015	Yes	@ v
		Perle	Hallertau	P45	2014			31.03.2015	Yes	• •

ALL CONTRACT DETAILS COMPACT AND CLEAR

All contract details and delivery information can be found on the details page. Invoices and certificates can also be downloaded here.

lopsteiner							🔀 🌱 Max Mustermann
E Dashboard	< back						Variety datasheet
Contracts	CONCK						Variety datasilieet
Customers	НОР	STEINER - PELLETS TYPE 45 (HO	IPS)			CONTRACT DETAILS	DE
e Order requests	1	Variety		Perle		Contract number	
		Region		Hallertau		Contract type	Contract processing
		Product		P45		Quantity	121,067 kg
						Price per Unit	
	0	Crop		2014			
						Terms of payment	Net cash, 180 days at the end of the month
		Standardis	ation	10.00		Target days	
	Contract of	Alpha clau	ie .	No			
						Fulfilled	
	and the second s	Method of	analysis	EBC 7.7. ICE (± 5% rel.)			Ye
		Certificatio		incl.		Fully shipped	Ye
	1					Contract date	31.03.2019
						Packaging	Foils à 5 kg - cartons diverse - pallets IPPC
						Terms of delivery	EXW Lager Hallerta
						Freight costs	in addition
	SHIPMENTS						
					- 200	Reference	Telephone confirmation from Emilia
	No.	Quantity	Shipped	Shipping date			Mirca
						External purchase num	n-
		121,064 kg	Yes	03.08.2015	 ~	ber	

... AND MUCH MORE



REGISTER NOW ACCESS TO THE CUSTOMER PORTAL

Are you a Hopsteiner customer and would like access to the portal? Simply contact the salesperson responsible for you. You can access the portal at customerportal.hopsteiner.de

Simon M. Steiner, Honlen, GmbH S.S. Steiner Inc.

Newsletter, Februar 2024

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